

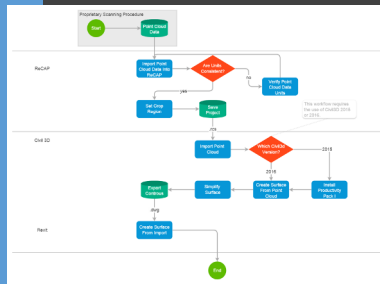
Workflow Discovery

The workflow Discovery is a simple three-step process intended to help identify and resolve current pain points in your key workflows:

1

Discover and Document

Select, investigate, and diagram one or more of your typical workflows, especially those involving multiple tools and/or decision makers



Questions

- What industry does your business serve?
- What projects/products is your business most successful at?
- What is the largest obstacle facing your business today?
- What does your organization in the business provide?
- What does the selected workflow today provide?

3

Recommend and Review

Review the scores and offer helpful recommendations to improve workflow efficiency and/or deliverables

Current Utilization and Workflow Score

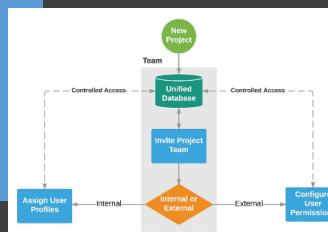
	Broken	Poor	Average
Foundation Work A firm foundation makes it easy to follow standards and be efficient. Including templates, block libraries, dynamic blocks, custom menus, Palettes, Fields	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Training Program Achieve More, Improve Knowledge, Keep up to Date, Streamline Onboarding New people	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Software Utilization Are you using the tools to their full potential? This can be basic AutoCAD, Civil 3D, Revit, AEC, InRoads, SSA, Recap, etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Workflow Optimization Is there a better, faster way?	NA	<input type="checkbox"/>	<input type="checkbox"/>
Communication and Delivery Proficiency in production of deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Broken: Loss of work and/or data
 Poor: Manual intervention, rework and/or recreation of design or data
 Average: Features and capabilities yield desired result with minimized risks to performance and data
 Good: Efficient by industry standards, leverages BIM approach to data sharing
 Innovative: Best-in-class, incorporating cloud-based solutions and collaborative load balancing

2

Score and Summarize

Evaluate the workflow(s) based on best-in-class industry standards and capabilities



Next Steps	Owner	Resources
Scope implementation of AEC Collection	MD AEC Specialist ACME Engineer	https://www.autodesk.com/collections/architecture-engineering-construction/overview
Review BIM 360 demo with Autodesk	Autodesk TS Sales Executive	https://www.youtube.com/watch?v=6HGaAunlwTE

Maximize your firm's success through the adoption of best-in-class tools and workflows. The Discovery is a great way to get started!